

THE BENEFITS

Targets and incentives alone are not sufficient to raise team performance and morale.

To achieve a lasting step-change, team members also need:

- the authority and freedom to challenge the status quo
- reliable approaches which they can apply to their situations
- the opportunity to prototype for change – with the support of co-workers

Graeme Shaw and the Station Upgrades team benefited from:

- A collective discovery of new, efficient approaches – and shared glory in success

- Cross-silo engagement which created new connections and uncovered rapid, major efficiencies and cultural change
- A deeper sense of teamwork and shared endeavour which breaks down barriers to communication permanently
- Success validated by scrutiny from the Mayor of London's Independent Investment Programme Advisory Group

Waste and inefficiency is now seen as an opportunity for improvement. Teams collectively own their processes and activities, with employees - and now other parts of the supply chain - chiming in to offer new perspectives on project delivery. Trust is now a common currency and profitable new working relationships have been forged.

WORK WITH A2B

At A2B Excellence, we significantly raise morale and engagement in teams; today and for the duration of the project. It's a step-change in productivity, evidenced by improved performance every day. We help people at all levels to work together to get their projects over the line, creating efficiency, productivity, and happier workplaces.

Our model scales from twenty delegates to many hundreds, and our team will make it their business to tailor every aspect of each engagement to your business: the contexts in which you work and the challenges you face today.

We believe that any project is only as motivated as its people – and the reasons for inertia are many. Recognition, collaboration, authority,



clarity and many more factors are required to get the most out of your team. We are only too pleased to help – see our website or get in touch for more details.