

About



A2B Excellence

A2B Excellence is a Programme Improvement Practice. We create bespoke interventions to reinvigorate project teams and keep multi-million pound programmes on track.

We have an enviable record of:

- saving millions from operational budgets
- helping projects to avoid late penalties
- making a lasting difference to teams even if they have reached an impasse
- and generating a demonstrable return on investment of 8:1 and often much more

Even the best managed large projects need an uplift. In fact, they're almost bound to lose momentum. There's team politics; or processes which are too rigid or just get bypassed altogether. Low performers find themselves in the "long-project comfort zone", whilst high performers are demotivated by project drift. All of these factors – and many more - lead to operational inefficiencies, endless firefighting and an ingrained inertia and inability to see the bigger picture.

Sound familiar? It should. Because this isn't dysfunctional – *it's the natural state of major investment projects*, and resolving it can save you millions. It's our business to close the gap between your ideal expectations and your current rate of delivery, to *buy back time and profit*.

To achieve our signature brand of turnaround, we don't hide behind spreadsheets. We won't give you yet another RAG List. There won't be weighty books to wade through. You haven't got time for that – and neither do we.

Instead, we apply the best techniques in process management, psychology and leadership, backed up by scientifically validated insight, to understand where you are and where you want to be. We use visualisations, games and themes to neutralise negativity, remove the ingrained boundaries of roles and get you turned round fast. Our wide-ranging toolkit includes:

Leadership:

Professionalisation, refining the vision and mission, internal leadership skills

Processes:

Forensic -grade "deep dive" assessment, rapid resolution, better communications

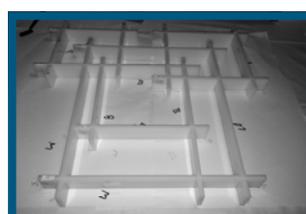
People:

Proactive psychometrics, coaching and training, incentives and rewards, role model evangelism

Unlike training-only services or off-the-shelf advice, we roll up our sleeves and muck in to resolve the challenges in your specific working environment - and we'll remain committed until you see real results.

Our team has over 20 years experience applying Lean Process and Six-Sigma methodologies to the transport, infrastructure, aerospace and motor industries – but we will cherry pick only the most appropriate, realistic and immediately applicable elements to generate rapid results.

Transformative change requires a catalyst – an outside influence untouched by your existing working practices. A2B Excellence is that catalyst. To find out how we have saved operations like Transport for London *thousands of pounds per day*, get in touch.





A2B Excellence

We think that... even the most atrophied teams can be rescued. Nobody wants to do a bad job – by removing the shackles of today's mindset, opportunity can and will be uncovered.

We think that... traditional training tends to focus on tests and benchmarks rather than business outcomes. To generate commercial advantage demands deeper engagement.

We think that... change comes from applied experience, not just blind adherence to methodologies.

We think that... forced changes are doomed to suspicion and failure, while constant incremental improvement based on employee buy-in yields renewed enthusiasm and team collaboration.

We think that... everyone from the CEO to the postroom has the right and the potential to identify opportunities for transformative change. Empowering everyone to make small changes can yield highly profitable outcomes.

**If you agree, get in touch today
and change your programme outcomes permanently for the better.**